

Entrust



A Worldwide Network of Quality Accounting Firms



A SMART WAY ...

of accounting for the realities of global business.

The International Accounting Group (TIAG) is a leading alliance of accounting firms that define the standard for excellence in their fields. Since its formation in 2003, the TIAG network has established a strong presence globally, with a membership of 2,000 professionals at more than 60 firms in over 30 countries.

TIAG has the global reach to serve member firms' clients in a range of business transactions almost anywhere in the world. TIAG members' experience in the world's many cultures and its many accounting and financial regulations makes them excellent emissaries for even the most challenging business needs.

By careful vetting and selection procedures, the network has assembled high-quality accounting firms that form a multinational powerhouse providing exceptional local service.

"The world is getting smaller, or so it seems! Our clients need us to provide help and information not just in the UK, but around the world. We use fellow TIAG and TAGLaw members at least once a week to help us or our clients and in turn, we are being used when they or their clients need help on audits, accounts, tax or insolvency matters within the UK. What particularly pleases us is that the network contains like-minded firms and individuals who provide proactive, quick advice and friendly service to clients at cost-effective rates."

— **Howard Wilkinson**
Mercer & Hole
London, England

expand

YOUR REACH

"TIAG is a very strategic resource for our clients at Hughes Pittman & Gupton LLP.

Our clients are doing business around the world and timely access to qualified professionals in all significant jurisdictions has allowed us to provide the planning and compliance services that our growing clients require. In the last 12 months alone, TIAG and its sister network, TAGLaw, have helped clients around the world including the EU, China, Thailand, Australia, Canada, and Austria, among others. We dedicate two partners to attend all of the major conferences to develop the relationships with all of the significant jurisdictions that our clients are operating in, which helps improve the communication even more. TIAG simply allows us to operate practically like an international firm, in that we listen to our clients' needs, and plug in the expertise that is required from the most qualified professional and firm that is in our network."

— **R. Brooks Malone, III**
Hughes Pittman & Gupton LLP
Raleigh, NC, USA





GO FURTHER ...

with direct access to accountants across the globe.

From Alabama to Australia, from Kenya to Korea, TIAG provides the global resources to help clients wherever the growth of their business takes them.

Imagine the possibilities created by having direct access to quality accountants all over the world. That's comprehensive service for any transaction or business problem you need addressed.

When you hear TIAG member firms talk about acting locally and thinking globally, it means that they know how to tailor solutions to the needs of clients that have business anywhere in the world and who are looking for financial expertise as well as cultural guidance.

TIAG has effectively taken what used to be the challenges of doing business in new locations and turned them into opportunities.

extensive

GLOBAL COVERAGE

"One of our global clients has sales offices and certain inventory scattered throughout the world. We decided we would have to visit their offices in Australia, Germany, and the UK. We were able to contact our TIAG affiliates at those locations and get help with the local accounting and auditing standards and even the travel and cultural issues to assist with our planning for our visits. Having this resource saved us tremendous time and energy and helped us prepare for business in an international arena."

— David C. Lee
Peterson Sullivan PLLC
Seattle, WA, USA

"The TIAG alliance provides an extensive network, spread across all the continents, for accessing information and a known local contact who can readily assist in a whole range of financial, tax, commercial services including due diligence on prospective business partners. With more and more clients operating increasingly in countries other than their own, these services facilitate cross-border work including acquisitions and joint-ventures. Each TIAG member is selected after an intensive evaluation and is committed to provide internationally acceptable and bench-marked quality of service."

— Sanjeev Chopra
Sanjeev Chopra & Co
New Delhi, India



EXPERTISE AND KNOWLEDGE ... that extends to virtually every industry and every sector.



It's a given that the network covers a broad range of accounting and financial services, but more importantly, members are knowledgeable in a vast array of industries and professions in which their clients operate.

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|---------------------|--------------------------------|--------------------------------------|
| Agribusiness | Health | Real Estate |
| Banking | Life Sciences & Biotechnology | Sports, Entertainment & Broadcasting |
| Construction | Manufacturing | Technology & Telecommunications |
| Energy | Mining | Tourism |
| Environmental | Non-profit | Transportation |
| Finance & Insurance | Personal & Commercial Services | Trusts & Estates |
| Government | Pharmaceutical | Wholesale, Distribution & Retail |

"Membership in TIAG enables us to introduce our clients to partner accounting firms all over the world, where I am certain that they get at least the same level of attention and quality that they are used to with us. This is evidenced by the comments of our client, one of Holland's largest ship chandlers: 'For our activities in Canada we had a contact with a local colleague. In order to guarantee the continuity of this relationship we wanted a controlled interest in this company. Tempelman & Partners introduced us to one of the partners of the local TIAG accounting firm where I immediately felt the same trustworthy service that I have always experienced with Tempelman & Partners. It was as if we had known each other already for many years.'"

**— Pim van Batenburg
Tempelman & Partners
Rotterdam, Netherlands**

global

EXPERIENCE AND CULTURAL SAVVY





GO GLOBAL ...

with the accountants of TIAG and the lawyers of TAGLaw.

A unique asset and resource of TIAG is its relationship with its global partner network of law firms, TAGLaw. This combination ensures effective and seamless handling of complex business transactions.

TIAG and TAGLaw are equally focused on providing clients with the highest quality professional services.

Combined, both networks give clients access to 7000 professionals in more than 300 offices in 80 countries. TIAG and TAGLaw member firms are experienced in the widest variety of legal and accounting issues that may arise in any corner of the globe. It is this global reach and cooperative use of resources that provides the greatest benefit to clients.

synergy

B U I L D S M O M E N T U M

"The resources of TIAG are invaluable. Imagine this convoluted situation: One of our clients is a financial services executive and a Canadian citizen. He has lived in the US and US income tax filing requirements still apply. He has also recently worked and lived in the UK and, within that same year, moved to Ireland where he is currently working. Not only that but he has additional income based in still other countries. I'm glad TIAG was able to help us put all of this together."

— Peter Frank
Cornick, Garber & Sandler, LLP
New York, NY, USA

"TIAG has helped us as a firm to gain access to markets we never could have dreamt of before belonging to the network. For example, only 45 firms in our country are certified by the authorities of Mexico to audit government entities. If we hadn't joined, this important market would not have been open to us. Today, most potential clients ask us where we have national and international presence. With TIAG we have an impressive list."

— José Luis Ribé
Ribé Aguirre y Asociados SC
Mexico City, México





EXTENSIVE AND EXPERIENCED ...
focused on high standards and global reach.

TIAG's standards of excellence and integrity assure clients they will receive quality financial services and a consistent level of professionalism.

TIAG MEMBERS' COMMITMENT

Dedication to 100% client satisfaction

Thorough understanding of client's business

Continual awareness to anticipate client's needs

Knowledge of client's industry and marketplace

Commitment to responsiveness and accessibility

rigorous

STANDARDS BUILD TRUST
AND DEVELOP BUSINESS.

GROW WITH





TIAGnet.com



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